



# ILLUSTRATIONS™

## FULLY INTEGRATED SOLUTION FOR GENERATING INSURANCE ILLUSTRATIONS

**iPipeline Illustrations** is a SaaS-based solution that provides a fully integrated experience for generating insurance illustrations. It is the only SaaS-based illustrations solution that is mobile, has an integrated agent experience, offers direct access to distribution and integrates with iGO e-App. Illustrations offers prospects the option to purchase a full illustrations suite or elect for a “wrapped” version (Illustrations Integrator).

### SAAS SOLUTION FOR ALL PRODUCT LINES

iPipeline's Illustrations supports comprehensive features, what-if scenarios, needs analysis and advanced sales concepts across all life and annuity product lines including UL, Index UL, Variable UL, Whole Life, Term, Fixed Annuities, Indexed Annuities, Variable Annuities, and Disability / Health lines.

All the hardware, software, connectivity, ongoing technical support, maintenance and upgrades are part of the iPipeline SaaS environment resulting in significant cost and resource savings versus hosting the solution on premise. Licenses are also automatically upgraded in the cloud, always keeping the carrier relevant and saving them hundreds of thousands on costly software upgrades.

### INTEGRATED AGENT EXPERIENCE

Illustrations and iPipeline's iGO e-App are available on a singular platform, creating a seamless experience for the agent. e-Signature and e-Submission are also available providing both straight-through processing and significant cost savings. iPipeline Illustrations is also a web-based solution that runs online and on tablet devices (e.g. iPad), as well as for disconnected (laptop/PC) use.

### BEST-IN-CLASS SALES CONCEPTS

Illustrations offers 15 needs analysis sales concepts to help evaluate life and business situations and determine how much insurance is needed. Our Advanced Sales module includes 31 advanced, compliance-approved concepts, each with built-in training on market issues, taxation and illustration procedures. Advanced Sales seamlessly integrates with Needs Analysis and our Illustrations system to enable producers to help their clients identify and resolve real business problems, plan strategically for the future, and retain key employees.

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## FEATURES:

- Best-in-class needs analysis and advanced sales concepts
- Web-based SaaS solution, available anytime, anywhere
- Supports comprehensive features, what-if scenarios, and more

## BENEFITS:

- Straight-through processing, on a single platform, with e-Signature
- Access to hardware, software, connectivity, ongoing support, maintenance and upgrades
- Multi-carrier SaaS network that can power an illustration solution directly into distributor portals